

- QC-1 - Technical: Demonstrated examples of technical excellence proposed to accomplish the statement of work and proposal scenarios.
- QC-2 - Technical: Demonstrated examples of process improvements and technology enhancements proposed to accomplish the statement of work and proposal scenarios.
- QC-3 - Management: Demonstrated examples of progressive and inventive management to accomplish the statement of work and proposal scenarios.
- QC-4 - Management: Ability to hire, train, and retain a superior workforce.

Offerors may address the predefined qualitative characteristics throughout any section of their proposal. When doing so, Offerors shall clearly identify the material that is being proposed to address a predefined characteristic by marking it in accordance with the QC number it is being proposed against. For example, should an Offeror propose a technical innovation (QC-1) as part of their Technical Approach Overview narrative, the Qualitative Characteristic material proposed beyond what the offeror proposes as Technical Acceptability material shall be clearly identifiable (for example, bolded, underlined, etc.) and marked with a QC-1 identifier. Offerors shall provide adequate information to permit proper evaluation if addressing any of the predefined qualitative characteristics.

Offerors shall complete the following matrix (or a format comparable to) for all predefined qualitative characteristics proposed in response to this solicitation. This matrix shall serve as a single point of location for all predefined qualitative characteristics, whether they are addressed within the Technical/Management Proposal sections, or they are being addressed for the first time within this section.

In completing this matrix, Offerors shall provide the predefined qualitative characteristic label number, a description of the proposed predefined qualitative characteristic, and, if applicable, a reference to the proposal section and page location where the predefined qualitative characteristic was proposed within the Technical/Management Volume. **NOTE: THIS MATRIX WILL NOT COUNT AGAINST THE 50-PAGE LIMITATION FOR THIS SECTION OF AN OFFERORS PROPOSAL**

| Proposed QC Identifying Label | Description | Proposal Ref. |
|-------------------------------|-------------|---------------|
|                               |             |               |
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|                               |             |               |

(End of provision)

**L.23 PAST PERFORMANCE**

- (a) Provide information from organizations and companies for which your company has previously performed work, in order for the Government to obtain appraisals of past performance. Offerors and any major subcontractors (subcontracts estimated annual value greater than \$1,000,000) shall each provide information on a minimum of 3 past contracts (maximum of 5), preferably with the Government. Offerors shall consider both the nature and magnitude of the effort(s) as they relate specifically to this requirement. Offerors with no past performance experience shall so state. Offerors with no previous Government contracts shall so state.

The following information shall be provided:

- Contract number